

Message Text

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PAGE 01 BOMBAY 02290 131319Z

ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 DODE-00 NSAE-00 ICA-20
TRSE-00 SOE-02 DOE-15 CIAE-00 COME-00 AID-05 /061 W
-----110074 141953Z /64

R 130650Z SEP 78

FM AMCONSUL BOMBAY

TO SECSTATE WASHDC 8614

INFO AMEMBASSY NEW DELHI

UNCLAS BOMBAY 2290

E. O. 11652: N/A

TAGS: ESTC, IN

SUBJ: EXCON: DIB-678P CHECK ON NEUTRONICS INTERNATIONAL
BOMBAY

REF : (A) SECSTATE 192673 AND 218460, (B) BOMBAY 2168

1. REF A REQUESTED A CHECK ON SUBJECT FIRM. CORRECT NAME OF THE FIRM, AS REPORTED EARLIER IN REF. B, IS NEOTRONICS INTERNATIONAL (NI) AND NOT REPEAT NOT NEUTRONICS INTERNATIONAL. OUR FINDINGS ARE AS FOLLOWS:

2. NI IS A NEW PROPRIETORSHIP ENTITY ESTABLISHED IN 1977 TO TAKE OVER PART OF THE BUSINESS PREVIOUSLY CONDUCTED BY ITS ASSOCIATE NEOTRONICS CORPN., ALSO OF BOMBAY. NI'S PROPRIETOR, MR. J.A. PANDIT, IS ALSO THE SENIOR PARTNER OF NEOTRONICS CORPN. NI'S PRINCIPAL BUSINESS IS TO ACT AS SALES AGENT OF TWO US FIRMS (BOONTOON ELECTRONICS CORPN., PARSIPPANY, N.J. AND WALKER SCIENTIFIC INC., WORCESTER, MASS.) MARKETING THEIR PRODUCTS SUCH AS RF MILLIVOLTMETERS, SIGNAL GENERATORS, POWER METERS, CAPACITOR BRIDGES, MODULATION METERS, MICRO COULOMETERS, TOC ANALYSERS, SPECTRUM ANALYSERS, PARTICLE COUNTERS AND OTHER MICROWAVE EQUIPMENT IN INDIA. ESTIMATED VALUE OF ORDERS BOOKED BY NIS IS \$140,000 ANNUALLY.

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3. NI'S PRINCIPAL CUSTOMERS ARE DEPT. OF ATOMIC ENERGY, GOVERNMENT-OWNED BHARAT ELECTRONICS LTD., MINISTRY OF DEFENSE LABORATORIES AND LARGE PRIVATE FIRMS LIKE PHILIPS LTD. ANALYTICAL INSTRUMENTS MARKETED BY NI ARE USED IN R&D AND PRODUCTION FACILITIES OF THE CUSTOMERS. PROPRIETOR OF NI MR. J.A. PANDIT WAS PREVIOUSLY A SCIENTIFIC OFFICER

IN THE BHABHA ATOMIC RESEARCH CENTER, BOMBAY (A DIVISION OF THE DEPT. OF ATOMIC ENERGY). HE IS IN THE INSTRUMENT BUSINESS FOR OVER 15 YEARS. LOCAL TRADE AND FINANCIAL SOURCES REPORTED FAVORABLY ON THE BUSINESS STANDING OF MR. PANDIT AS WELL AS ON HIS TWO FIRMS. HE IS CONSIDERED TO BE RELIABLE IN BUSINESS DEALINGS AND HAS A GOOD CREDIT RECORD. WE HAVE NO REPAT NOT RECEIVED ANY ADVERSE COMMENT ON HIS BUSINESS ACTIVITIES.

4. BASED ON THE FOREGOING DATA, WE CONSIDER NI, AND ITS PROPRIETOR PANDIT, TO BE ACCEPTABLE PARTICIPANTS UNDER THE DIB-678P PROCEDURE.

5. WTDR ON NI UNDER PREPARATION FOR FUTURE REFERENCE.
COURTNEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Draft Date: 13 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D780374-0949
Format: TEL
From: BOMBAY
Handling Restrictions: n/a
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Original Classification: UNCLASSIFIED
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Secure: OPEN
Status: NATIVE
Subject: EXCON: DIB-678P CHECK ON NEUTRONICS INTERNATIONAL BOMBAY
TAGS: ESTC, IN, NEUTRONICS INTERNATIONAL
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/e571b350-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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